

LAW * REACH

Built on Collaboration.
Driven for Growth.

ABOUT LAW REACH

Law Reach is Spencer West's collaborative referral network, enabling law firms and professional service providers to offer clients greater expertise, reach, and opportunity without the cost or risk of expanding in-house. It provides a simple, trusted way to strengthen client relationships and grow your practice.

Membership provides access to specialist expertise from 350+ partners across key practice areas in the UK and globally while you remain at the centre of every client relationship. It's non-exclusive and free to join, with no obligation to refer.

Members also benefit from exclusive events, legal insights, collaboration and marketing opportunities, and responsive, tailored support helping you build strong, trusted partnerships.

OUR CORE PROMISES

- ✓ **Stay client-first:** You remain at the centre of the client relationship. We never approach your clients directly without your consent.
- ✓ **No cost:** Membership is non-exclusive and completely free, with no obligation to refer.
- ✓ **Make an impact with us:** 5% of fees from matters you introduce will support the Spencer West Foundation's charitable initiatives, or is paid to your organisation as a referral fee at your discretion.
- ✓ **Build trusted partnerships:** Work alongside lawyers who are collaborative, commercially minded, and committed to delivering excellent results.

EXTENSIVE SPECIALIST LEGAL CAPABILITY

Whether your clients need support on a specific matter or a complex challenge, Spencer West offers broad legal expertise to **complement your firm's services**. Our lawyers span more than 100 practice areas globally, including:

- Banking & Finance
- Commercial
- Commercial Real Estate
- Competition, EU & International Trade Law
- Construction, Engineering & Projects
- Corporate
- Data Protection & Cyber Security
- Debt Recovery
- Dispute Resolution
- Employment Law
- Family & Divorce
- Franchising
- Fraud & Financial Crime
- Immigration & Global Mobility
- Insurance
- Intellectual Property
- International Arbitration
- Investment Funds
- Islamic Finance
- Mining & Natural Resources
- Outsourced General Counsel
- Outsourcing Contracts
- Pensions & Incentives
- Private Client & Estate Planning
- Residential Property
- Restructuring & Insolvency
- Shipping
- Tax
- Tax Disputes and Investigations

SPECIALIST SECTORS

Across every legal sector, Spencer West offers experienced Partners within dedicated sector teams who can support your clients' needs. Our **collaborative, cross-functional approach** allows us to tailor solutions across sectors including:

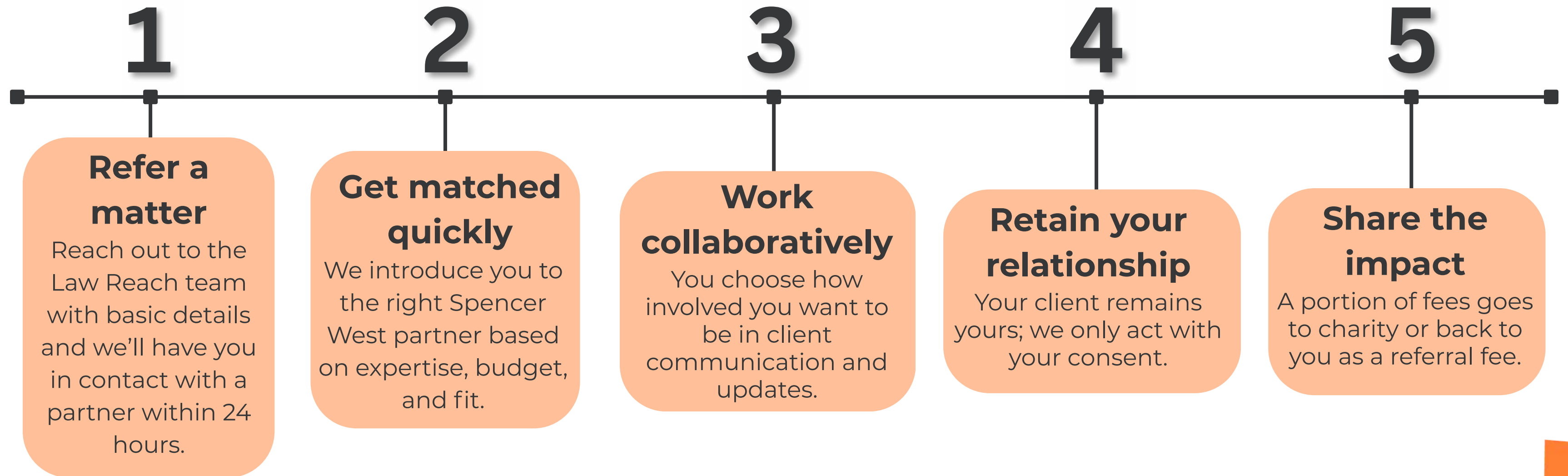
- Agriculture, Farms & Estates
- Aviation & Transport
- Charities & Not-For-Profit
- Construction
- Education
- Energy & Natural Resources
- Financial Services including banking and insurance
- Hotels, Hospitality & Leisure
- Impact investing and ESG
- Life Sciences & Healthcare
- Media & Telecoms
- Offshore & Midshore
- Private Office

- Private Wealth
- Professional Practices
- Property Development
- Sports
- Technology & AI

Spencer West operates as a truly international firm, with an established **presence in key business hubs and trusted relationships globally**, including:

- | | |
|------------------|--------------------|
| • Australia | • Northern Ireland |
| • Bahamas | • Kenya |
| • Bermuda | • Pakistan |
| • BVI | • Portugal |
| • Belgium | • Scotland |
| • Cayman Islands | • Spain |
| • Cyprus | • South Africa |
| • England | • Switzerland |
| • Germany | • US |
| • Ireland | |

HOW IT WORKS



PRACTICAL ARRANGEMENTS

Terms and Conditions. These set out how we work with you, our non-soliciting guarantee, and the payments we make to our charitable body, the Spencer West Foundation, to support good causes. For details of charities that we support, please consult our website or speak with our Law Reach Team. If instead of paying to charity, you prefer that we pay to your organisation, then let us know: please note we will need to disclose to the client in our engagement letter that we are paying this to you.

Law Reach Team. We have a team of experienced lawyers and administrative staff to discuss any requirements that you might have and support the delivery of services to you and if required your client. To contact a member of the Law Reach Team please email info@law-reach.com or call +44 (0)20 7925 8080 and ask for David Kaye or any other member of the Law Reach Team.

Spencer West Foundation. This is a charitable body (charity registration No. 1209518 at the Charities Commission of England and Wales) which disburses funds to make an impact, wherever our Partners practise in the world, in terms of society or the environment. The Foundation is managed by a board of trustees. Spencer West underwrites the cost of operations so that the entirety of the funds raised contribute to good causes.

Ongoing Support and Collaboration. Members also benefit from exclusive events, legal insights, collaboration and marketing opportunities, and responsive, tailored support helping you build strong, trusted partnerships.

MEET THE LAW REACH TEAM



David Kaye

Partner & Director
of Law Reach



Jenna Schwerdtle

BD Executive &
Law Reach Manager



Emma Sosner

Global Director of
Marketing & BD



Simeon Spencer

Senior Partner &
Co-Founder



Antoine West

Managing Partner &
Co-Founder

A MESSAGE FROM OUR FOUNDERS



Welcome to Law Reach, the Spencer West collaboration referral network. We're delighted you're interested in how we can work together.

Whatever the size of your firm - boutique or a practice of 50+ Partners - there will be moments where you face capacity constraints, a conflict of interest, or need specialist support. When you want to involve a high-quality, collaborative, commercially minded firm to help you and your client, we're here.

Through Law Reach, you can draw on the expertise of some 300 Partners across our City of London base, UK offices and international network. In return, we provide the support you need, donate 5% of fees to good causes through the Spencer West Foundation (or pay this to your organisation if preferred), and guarantee that we will not solicit your client. If they approach us in the future, we will always speak with you first.

We look forward to working with you soon.

A handwritten signature in black ink, appearing to read 'Simeon Spencer'.

Simeon Spencer

Senior Partner & Co-Founder



We're delighted you are considering working with us and believe we could be an excellent collaborative partner for you and your clients.

As a growing international firm, we offer deep expertise across a wide range of specialist areas - from share listings and incentive arrangements to franchising, energy, TMT and private client work.

Collaboration is a core value at Spencer West. It guides how we recruit, how we work, and how we support partners across the network. You can be confident in working with us on any matter: we contribute 5% of our fees to good causes through the Spencer West Foundation (or pay this to your organisation if preferred), and you always retain ownership of your client relationship.

Please reach out to any member of the Law Reach Team, we'd be delighted to help.

A handwritten signature in black ink, appearing to read 'Antoine R. West'.

Antoine West

Managing Partner & Co-Founder

LAW^{*} REACH

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www.spencer-west.com/law-reach

 [linkedin.com/showcase/spencerwestlawreach](https://www.linkedin.com/showcase/spencerwestlawreach)

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